

ELIZABETH

Address 1 | Address 2
Phone | School Email

EDUCATION

University of California at Berkeley

Haas School of Business, *Master of Business Administration Candidate, December 2009*

School of Public Health, *Master of Public Health Candidate, December 2009*

- *Co-Chair, 2009 Haas Women in Leadership Conference*
- *VP Careers, Haas Healthcare Association*
- *Student Admissions Interviewer, Spring 2008-Present*

University of Navarra, Barcelona, Spain

IESE Business School, *Exchange Program, Expected Fall 2009*

Bates College, Lewiston, Maine

Bachelor of Arts in Biology; Minors in History and French, May 2002

EXPERIENCE

Summer 2008

Kaiser Permanente, The Permanente Medical Group

Oakland, CA

Internal consulting group of large Northern California physician organization

Senior Associate Consultant (Intern), Quality and Operations Support

- Led pediatric time-motion study to examine effects of electronic medical record system on care delivery. Analyzed physician behavior to establish best practices.
- Assessed case management programs throughout region to prepare for Joint Commission accreditation; recommended process improvements across settings.

2004-2007

McKesson Corporation (McKesson Health Solutions)

Broomfield, CO

Disease management and payer services business unit of major healthcare company

Marketing Strategy Analyst, 2006-2007

- Enabled business unit to close over \$100 Million in sales: researched markets, engaged customers, assisted with pricing, partner engagement, contract negotiation.
- Gathered requirements for health technology software and translated to developers.
- As part of three-person team, developed and presented market and competitive analysis to diversify customer base. Presented market strategy to account team.
- Networked with sales leads in French at World Healthcare Congress in Barcelona.

Business Proposal Writer, 2005-2006

- Wrote proposals for multi-million dollar programs in care management and health information technology. Responsible for securing over \$12M in business in one year.

Sales Support Analyst, 2004-2005

- Researched disease management healthcare initiatives and competitive landscape.
- Monitored business unit sales quota completion and yearly department budgeting.

2002-2003

The Aloha Foundation, Hulbert Outdoor Center

Fairlee, VT

Outdoor Education Instructor, Hulbert Outdoor Center

- Taught team-building and leadership curriculum for center serving 2,000 annually.

ADDITIONAL

Other Activities: Consultant, UCSF Children's Hospital Palliative Care Program, 11/08-Present; Consultant, Wildlife Conservation Society, Zambia, May-June 2008.

Other Non-Profit: Taught training course to professors in Cambodia, 6/2007. Taught Advanced French to students in Colorado semester program, 1/2004-6/2004.

Languages: English native fluency; conversational in French; beginner in Portuguese.

Interests: Downhill and telemark skiing, running, international travel, hiking, cooking.