

**NICK**  
Address 1 | Address 2  
Phone | School Email

## EDUCATION

### **DUKE UNIVERSITY, The Fuqua School of Business, Durham, NC**

*Master of Business Administration, May 2009.* GPA: 3.9/4.0. GMAT: 750. Dean's List for 2008-09. Strategy and Marketing concentrations in progress. Team leader for Thunderbird Case Competition. Selected as Career Fellow for 2008-09. Selected as Financial Accounting, Probability & Statistic, Management Communication, and Managerial Economics tutor for 2008-09. Active member of Consulting Club and FuquaVision.

### **SHANGHAI JIAO TONG UNIVERSITY, Shanghai, China**

*Bachelor of Science, Software Engineering, July 2004.* Recipient of People Scholarship (<5% students). Honor graduate (5 out of 140 students). Director of Student Affairs. Vice President of English Corner. Director of Sincere Club to help college students with mental issues and difficulties.

## EXPERIENCE

### 2007-2008 **DURHAM AFFORDABLE HOUSING COALITION, Durham, NC**

#### **Consultant**

- Designed, conducted, and synthesized market research to design the Coalition's next 10 years growth strategy and solidify development initiatives for the organization in next 3 years
- Restructured revenue model to support merger between the Coalition and another non-profit organization

### 2004-2007 **SAP, Asia Pacific and Israel**

#### **Solution Architect (SA) for Asia Pacific, 1 of 7 SA globally, 2005-2007**

- Awarded as Top Talent in SAP global talent program (<2% global employees)
- Initiated and led an 8-person cross-functional international task force to develop a manufacturing solution for Asia Pacific customers. Project finished in 2 months ahead of schedule and grew regional revenue by 50%
- Managed and advised 400 plus global SAP partner organizations' design, development, and certification of business software solutions. Boosted SAP Partner Portal usage by 500% in one year
- Created and managed Innovation Club and quarterly Think Tank Session to drive innovation culture in SAP Labs China, resulting in increasing US patent candidates by 850% within 15 months
- Supported Nestlé Australia's first information system (\$26 million) rollout in Kenya factory by advising solution architecture and system optimization

#### **Software Developer, 2004-2005**

- Awarded US government patent "Building Blocks Test Automation for Screen Painter" by inventing a flexible solution to control product stability, reducing development time by 20% and cut cost by \$500K
- Served as ambassador to coordinate local with Israeli product management team to develop 3 software solutions

#### **Quality Specialist Intern, 2004**

- Created modular and reusable script to increase system bug detection rate by 200% in one month

## ADDITIONAL INFORMATION

National champion of "Truly English Speech Contest" (Highest level in China with 150,000 contestants). Traveled to and worked in more than 20 countries. Native fluency in Mandarin and English, advanced in Cantonese, and basic knowledge of Japanese. Hobbies include: table tennis, wind-surfing, and swimming. Strong interest in creating small inventions